

# JORDAN GANS-MORSE

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## ACADEMIC POSITIONS

### Northwestern University

Associate Professor, Political Science, 2018-present

Assistant Professor, Political Science, 2012-2018

College Fellow, Political Science, 2011-2012

Faculty Director, Russian, Eurasian, and East European Research Program, 2019-present

Faculty Associate, Institute for Policy Research (IPR), 2016-present

Faculty Fellow, Buffett Institute for Global Studies, 2017-2020

### National University of Kyiv-Mohyla Academy (Ukraine)

Visiting Fulbright Scholar, 2016-2017

## EDUCATION

### University of California, Berkeley

Ph.D., Political Science, 2011

Fields: Comparative Politics, Post-Communist Politics, Methodology

Honors: Ernst B. Haas Award for Best Dissertation on European Politics and Society, 2012

Peter H. Odegard Outstanding Graduate Student Award, 2006

Distinction, Comprehensive Exam in Post-Communist Politics, 2005

M.A., Economics (completed Ph.D. sequences in econometrics and microeconomics), 2008

M.A., Political Science, 2004

### Vassar College

B.A., International Studies, 1999, Phi Beta Kappa

## BOOK

*Property Rights in Post-Soviet Russia: Violence, Corruption, and the Demand for Law*. Cambridge University Press, 2017. Reviewed in *Comparative Politics*, *Europe-Asia Studies*, *Foreign Affairs*, *Post-Soviet Affairs*, and *Slavic Review*.

## REFEREED ARTICLES

“Self-Selection into Corrupt Judiciaries.” *Journal of Law, Economics, & Organization*. Forthcoming.

“Public Service Motivation as a Predictor of Corruption, Dishonesty, and Altruism” (with Alexander Kalgin, Andrei Klimenko, Dmitriy Vorobyev, and Andrei Yakovlev). *Journal of Public Administration Research and Theory*. Forthcoming.

“Public Service Motivation and Sectoral Employment in Russia: New Perspectives on the Attraction vs. Socialization Debate” (with Alexander Kalgin, Andrei Klimenko, Dmitriy Vorobyev, and Andrei Yakovlev). *International Public Management Journal*. Forthcoming.

“Self-Selection into Public Service When Corruption is Widespread: The Anomalous Russian Case” (with Alexander Kalgin, Andrei Klimenko, Dmitriy Vorobyev, Andrei Yakovlev). *Comparative Political Studies* 54, 6 (2021): 1086–1128.

“Would You Sell Your Vote?” (with Simeon Nichter). *American Politics Research* 49, 5 (2021): 452–463.

“Taxes, Banking, and Legal Development in Russia: Lessons About Institutional Complementarities and the Rule of Law.” *Demokratizatsiya* 28, 1 (2020): 47-75

“Reducing Bureaucratic Corruption: Interdisciplinary Perspectives on What Works” (with Mariana Borges, Alexey Makarin, Theresa Mannah-Blankson, Andre Nickow, and Dong Zhang). *World Development* 105 (2018): 171-188.

“Demand for Law and the Security of Property Rights: The Case of Post-Soviet Russia.” *American Political Science Review* 111, 2 (2017): 338-359.

—*Honorable Mention, 2018 Best Journal Article Award, Law and Courts Section, APSA*

“Putin’s Crackdown on Mortality: Rethinking Legal Nihilism and State Capacity in Light of Russia’s Surprising Public Health Campaigns” (with Henry Brooke). *Problems of Post-Communism* 63, 1 (2016).

“Varieties of Clientelism: Machine Politics During Elections” (with Sebastian Mazzuca and Simeon Nichter). *American Journal of Political Science* 58, 2 (2014): 415-432.

—*Winner, 2015 Best Article Award, Comparative Democratization Section, APSA*

“Threats to Property Rights in Russia: From Private Coercion to State Aggression.” *Post-Soviet Affairs* 28, 3 (2012): 263-295.

“Neoliberalism: From New Liberal Philosophy to Anti-Liberal Slogan” (with Taylor C. Boas). *Studies in Comparative International Development* 44, 2 (2009): 137-161.

“Economic Reforms and Democracy: Evidence of a J-Curve in Latin America” (with Simeon Nichter). *Comparative Political Studies* 41, 10 (2008): 1398-1426.

“Searching for Transitologists: Contemporary Theories of Post-Communist Transitions and the Myth of a Dominant Paradigm.” *Post-Soviet Affairs* 20, 4 (2004): 320-349.

## **WORK IN PROGRESS**

### *Working Papers*

“When Do Citizens Grease the Wheels? The Demand Side of Bribery” (with Aaron Erlich and Simeon Nichter)

“The Roles of Social Norms in Anti-Corruption Messaging: Evidence from Survey and Lab Experiments in Ukraine” (with Aaron Erlich)

“The Effects of International Educational Exchange Programs on Attitudes About the United States, Democracy, and Corruption”

“The Triple Threat to Property Rights: Credible Commitment, Principal-Agent Problems, and Private Coercion”

#### *Data Collection Projects*

“Transparency and the Rule of Law: A Field Experiment in Ukraine” (with Timothy Frye and Georgiy Syunyaev)

“Business Disputes in Post-Soviet Russia: Evidence from the Commercial Court System” (with David Szakonyi)

“The ‘New’ Area Studies: The Role of Regional Expertise in Today’s Political Science”

#### **POLICY WRITINGS AND OP-EDS**

“Trump’s impeachment isn’t over for Ukraine’s citizens,” *The Washington Post (Monkey Cage)* (February 19, 2020) (with Tymofii Brik and Aaron Erlich)

“Ukraine has been waging war on corruption. A U.S. president encouraging a ‘favor’ could undermine these reforms,” *The Washington Post (Monkey Cage)* (September 30, 2019)

“It could be worse: Why we’re lucky to have Trump,” *Chicago Tribune* (September 14, 2018)

“The anti-corruption reformer’s dilemma,” *World Politics Review* (September 12, 2018)

“What Trump and Putin want from their historic summit,” *The Washington Post (Monkey Cage)* (July 14, 2018)

“Putin’s temporary dominance masks uncertain future,” *The Hill* (April 25, 2018)

“US weakness to blame for Russian interference,” *The Hill* (March 2, 2018)

“Ukraine’s own government is trying to derail the fight against corruption,” *World Politics Review* (February 13, 2018)

“Reality has but one side,” *US News & World Report* (November 15, 2017)

“Evolving threats to property rights in Russia,” *Baltic Rim Economies Quarterly Review* (Feb. 2013)

“Small companies are key to Putin’s future,” *The Moscow Times* (October 5, 2011)

#### **HONORS AND AWARDS**

Northwestern University Associated Student Government Faculty Honor Roll, 2018-2019

American Political Science Association Law and Courts Section, Honorable Mention, Best Journal Article Award, 2018 (for “Demand for Law and the Security of Property Rights”)

American Political Science Association Comparative Democratization Section Best Article Award, 2015 (for “Varieties of Clientelism” with Sebastian Mazzuca and Simeon Nichter)

Northwestern University R. Barry Farrell Award for Excellence in Undergraduate Teaching, 2015

American Political Science Association Ernst B. Haas Award for Best Dissertation on European Politics and Society, 2012

University of California, Berkeley Peter H. Odegard Outstanding Graduate Student Award, 2006

Carnegie Endowment for International Peace Junior Fellows Program, 1999-2000

Vassar College Phi Beta Kappa, 1999

#### **FELLOWSHIPS AND GRANTS**

Northwestern University Dispute Resolution Research Center Research Grant, 2020

Institute for Humane Studies Hayek Fund for Scholars Grant, 2020

Department of State Bureau of Democracy, Human Rights, and Labor, “Innovative Approaches to Evaluating Citizen-Led Rule of Law Initiatives in Ukraine” (with Denise Drane and Timothy Frye), \$294,213, 2019-2021  
National Science Foundation, “Transparency and the Rule of Law” (with Timothy Frye), \$286,989, 2019-2021  
National Council for Eurasian and East European Research Title VIII National Research Competition Grant (with Timothy Frye), 2018  
Northwestern University Buffett Institute for Global Studies Faculty Fellowship, 2017-2020  
Northwestern University Public Voices Thought Leadership Fellowship, 2017-2018  
Northwestern University Innovative Initiative Incubator Grant (with Monica Prasad, Juliet Sorensen, and Brayden King), 2017  
Northwestern University Faculty Research Grant, 2016-2017  
Fulbright Scholar Award to Ukraine, 2016-2017  
USAID Center of Excellence on Democracy, Human Rights & Governance Learning Agenda Questions Grant (with Monica Prasad), 2016  
Northwestern University Equality Development & Globalization Studies Faculty Research Grant, 2014-2015  
Northwestern University Dispute Resolution Research Center Research Grant, 2011  
Social Science Research Council (SSRC) Eurasia Dissertation Support Fellowship, 2010-2011  
American Bar Foundation Law and Social Science Doctoral Fellowship, 2010  
National Science Foundation (NSF) Doctoral Dissertation Improvement Grant, 2009-2010  
Institute for Humane Studies Humane Studies Fellowship, 2008-2010  
Fulbright-Hays Doctoral Dissertation Abroad Fellowship to Russia, 2009  
Phi Beta Kappa Graduate Fellowship, 2009  
National Science Foundation (NSF) Graduate Research Fellowship, 2006-2009 (awarded in 2004)  
Jacob K. Javits Fellowship, 2004-2008 (two-years declined)  
Foreign Language and Area Studies Fellowship, 2003-2004  
International Research and Exchanges Board (IREX) U.S.-Russian Young Leaders for Public Service Fellowship, 2001-2002  
Fulbright Student Award to Russia, 2000-2001 (declined)  
Vassar College Hager Memorial Fellowship, 1997  
Robert Byrd Scholarship, 1995

## **TEACHING EXPERIENCE**

“The Politics of Corruption” (undergraduate seminar, last taught Winter 2020)  
“Political Economy of Development” (undergraduate lecture course, last taught Winter 2019)  
“Politics of Post-Soviet Russia” (undergraduate lecture course, last taught Spring 2021)  
“Russian Culture in Revolution” (undergraduate lecture course, team-taught, last taught Fall 2017)  
“Methods of Political Inference” (undergraduate lecture course, last taught spring 2015)  
“Political Economy of Development” (graduate seminar, last taught Spring 2021)  
“Informal Institutions” (graduate seminar, last taught Fall 2019)

## **PROFESSIONAL EXPERIENCE**

American Councils for International Education, Resident Director, St. Petersburg, Russia, 2003  
American Councils for International Education, Recruiter for US State Department Student Exchange Programs, Nizhniy Novgorod, Russia, 2002

Corporate Executive Board, Research Associate, Washington, D.C., 2000-2001  
Carnegie Endowment for International Peace, Junior Fellow, Washington, D.C., 1999-2000  
National Center for Economic and Security Alternatives, Research Assistant, Washington, D.C.,  
Summer 1998

## **INVITED PRESENTATIONS**

University of Chicago, Comparative Politics Workshop, June 8, 2021  
University of Minnesota, University of Minnesota Comparative Politics Colloquium, May 7, 2021  
University of Virginia, Quantitative Collaborative, April 8, 2021  
Georgetown University, Current Research on Issues and Topics in Comparative Scholarship  
(CRITICS) seminar, November 30, 2020  
John Hopkins University, Agora Institute, April 20, 2020  
New York University, Comparative Politics Workshop/Jordan Center for the Advanced Study of  
Russia, October 23, 2019  
Northwestern University, Faculty & Fellows Colloquium, Buffett Institute for Global Studies,  
March 2, 2018  
University of Wisconsin, Madison, Center for Russia, East Europe, and Central Asia (CREECA),  
February 15, 2018  
Columbia University, Harriman Institute for Russian, Eurasian, and East European Studies,  
February 8, 2018  
University of Chicago, Comparative Politics Workshop, January 17, 2018  
George Washington University, Institute for European, Russian, and Eurasian Studies (IERES),  
December 7, 2017  
Columbia University, Comparative Politics Workshop, April 27, 2016  
University of Illinois at Urbana-Champaign, Comparative Politics Workshop, March 16, 2015  
University of Washington, Severyns-Ravenholt Seminar in Comparative Politics, Nov. 14, 2014  
American Bar Foundation, Research Seminar Series, Chicago, IL, May 21, 2014  
CIPE-Kennan Institute, Corruption in Russia: National Problem, Regional Solutions Symposium,  
Washington, DC, February 24, 2014  
Department of State, Title VIII Analytical Exchange: Criminal Influence in Eurasian Economies,  
Washington, DC, April 22, 2013  
Loyola University, Department of Political Science, February 20, 2013  
Northwestern University, Faculty & Fellows Colloquium, Buffett Center for International and  
Comparative Studies, November 2, 2012  
IREX-Woodrow Wilson Center, Title VIII Regional Policy Symposium: Transnational Crime and  
Corruption in Eastern Europe and Eurasia, Washington, DC, April 18-20, 2012  
Northwestern University, Central and Southeast European Studies Speaker Series, Buffett Center  
for International and Comparative Studies, March 6, 2012  
Higher School of Economics, Institutional Problems of the Russian Economy Seminar Series,  
Moscow, Russia, March 3, 2011  
University of Chicago, Comparative Politics Workshop, October 13, 2010  
American Bar Foundation, Research Seminar Series, Chicago, IL, February 10, 2010

## **CONFERENCE AND WORKSHOP PRESENTATIONS**

Midwest Eurasian Political Economy Workshop (co-organizer with Yoshiko Herrera and  
Konstantin Sonin), Annual Midwest Political Science Association Conference, Chicago, IL, April  
16-19, 2020 (cancelled due to Covid)

Brigham Young University Marriott School of Business, “Elevating Public Service Motivation” Conference, September 25-28, 2019

Annual Meeting of American Political Science Association, Washington, DC, August 29-September 1, 2019

Pre-Analysis Plan Mini-Conference, Global Poverty Research Lab, Kellogg School of Management at Northwestern University, May 10, 2019

PONARS New Voices on Russia Workshop, Washington, DC, April 11-12, 2019

Midwest Eurasian Political Economy Workshop (co-organizer with Scott Gehlbach and Yoshiko Herrera), Annual Midwest Political Science Association Conference, Chicago, IL, April 4-7, 2019

Public Choice Society Annual Meetings, Louisville, KY, March 14-16, 2019

Political Economy in the Chicago Area (PECA) Conference, Kellogg School of Management at Northwestern University, February 22, 2019

University of Michigan Ross School of Business, Mitsui Symposium on Comparative Corporate Governance and Globalization, October 27-28, 2018

Annual PONARS Eurasia Policy Conference, Washington, DC, September 20-22, 2018

Northwestern University, Global Capitalism & Law Regional Colloquium, May 31-June 1, 2018

Institute for Corruption Studies, Inaugural Workshop on Corruption, Chicago, IL May 4-5, 2018

Yale University, “Regime Evolution, Institutional Change, and Social Transformation in Russia: Lessons for Political Science” Workshop, April 27-28, 2018

Annual Meeting of American Political Science Association, San Francisco, CA, August 31-September 3, 2017

Annual PONARS Eurasia Policy Conference, Washington, DC, September 14-16, 2017

PONARS Eurasia Workshop, Post-Soviet Domestic Politics in Comparative Perspective, Kharkiv, Ukraine, June 22-23, 2017

Higher School of Economics, Topics in Political Economy Workshop, International Center for the Study of Institutions and Development Conference, Moscow, Russia, June 13-14, 2017

Virtual Workshop on Authoritarian Regimes (VWAR), November 30, 2016

“Global Social Changes and the State: 25 Years of Ukrainian Independence” Conference, Kyiv Polytechnic Institute, Kyiv, Ukraine, November 29-30, 2016

Northwestern University, Workshop on the Interdisciplinary Study of Corruption, Co-Organizer with Monica Prasad, October 28-29, 2016

Politics of Authoritarian Regimes Mini-Conference, Annual Meeting of the Southern Political Science Association, San Juan, PR, January 7-9, 2016

Annual Meeting of the American Political Science Association, San Francisco, CA, Sep. 3-6, 2015

Association for Slavic, East European, and Eurasian Studies Annual Convention, San Antonio, TX, November 20-23, 2014

Society for Advancement of Socio-Economics Annual Conference, Chicago, IL, July 10-12, 2014

EDGS Oligarchic Formation Workshop, Jakarta, Indonesia, June 19-20, 2014

PONARS Eurasia Workshop, Political Economy of Eurasia, Washington, DC, May 30-31, 2014

Annual Midwest Political Science Association Conference, Chicago, IL, April 3-6, 2014

Association for Slavic, East European, and Eurasian Studies Annual Convention, Boston, MA, November 21-24, 2013

Annual Meeting of the American Political Science Association, Chicago, IL, Aug. 29-Sept.1, 2013

The Kennan Institute, Engaging the Law in Eurasia and Eastern Europe Workshop, Washington, DC, January 9-10 (part I) and May 14-15 (part II), 2013

Annual Midwest Political Science Association Conference, Chicago, IL, April 11-14, 2013

Annual Meeting of the American Political Science Association, New Orleans, LA, August 30-September 2, 2012 (conference canceled due to hurricane)

Annual Midwest Political Science Association Conference, Chicago, IL, April 12-15, 2012  
Annual Meeting of the American Political Science Association, Seattle, WA, September 1-4, 2011  
University of Wisconsin at Madison, Midwest Law & Society Retreat, October 8-9, 2010  
Social Science Research Council Eurasia Program Dissertation Fellows Workshop, University of Illinois at Urbana-Champaign, September 15-17, 2010  
Annual Midwest Political Science Association Conference, Chicago, IL, April 22-25, 2010  
Annual Meeting of the American Political Science Association, Toronto, Ontario. Sept. 3-6, 2009  
Berkeley-Stanford Comparative Politics Conference, UC Berkeley, April 17, 2009  
Annual Convention of the American Association for the Advancement of Slavic Studies, Washington, DC, November 16-19, 2006  
Annual Meeting of the American Political Science Association, Philadelphia, Aug. 31-Sept. 3, 2006  
Latin American Studies Association International Congress, San Juan, PR, March 15-18, 2006  
University of Toronto's Centre for Russia and East European Studies Conference, "Moving Beyond Transitology," Toronto, February 5-6, 2004

### **ADDITIONAL RESEARCH METHODS TRAINING**

Causal Inference Workshop, Northwestern University Law School, June 24-28, 2013  
Empirical Implications of Theoretical Models (EITM) Summer Institute, UC Berkeley, July 2010  
Inter-University Consortium for Political & Social Research (ICPSR) Summer Institute, University of Michigan, July 2005

### **PROFESSIONAL SERVICE**

#### *Service to the Field*

Reviewer for *Administration & Society*, *The American Political Science Review*, *The American Journal of Political Science*, *The British Journal of Political Science*, *Comparative Politics*, *Comparative Political Studies*, *Democratization*, *Demokratizatsiya*, *Economics & Politics*, *Europe-Asia Studies*, *The Journal of Politics*, *Law & Social Inquiry*, *Perspective on Politics*, *Political Behavior*, *Post-Soviet Affairs*, *Problems of Post-Communism*, *Public Administration*, *Quarterly Journal of Political Science*, *Regulation & Governance*, *Review of Central and East European Law*, *World Development*, and *World Politics*.

Section Head, Communist and Post-Communist Countries, Annual Midwest Political Science Association Conference, 2020

Co-Organizer, Midwest Eurasian Political Economy Workshop, 2019-2020

Best Article Award Committee, APSA Comparative Democratization Section, 2016

Ernst B. Haas Best Dissertation Award Committee, APSA European Politics Section, 2013

#### *Service at Northwestern University*

Faculty Director, Russian, Eurasian, and East European Studies (REEES) Program, 2019-present

Head of Department Graduate Admissions Committee, 2019-2020

Dispute Resolution Research Center Grants Committee, 2019-2020

Organizer, Comparative Politics Workshop, 2018-2020

Organizer, Political Science Department Annual Weber Lecture, 2018-2019

Department Field Head for Methods, 2018-2019

Member of Department Advisory Committee, 2013-2015, 2017-2019

Member of Undergraduate Research Assistant Program (URAP) Committee, 2017-2019

*Advising at Northwestern University*

Dissertation Committees: Tom Dabrowski (in progress), Napon Jatusripitak (in progress), David Peyton (2021), Michael Povilus (2020), Dong Zhang (2016)

Department Honors Thesis Adviser, 2012-2016

Department Undergraduate Adviser, 2012-2013, 2015-2016

Arryman Pre-Doctoral Fellows Adviser, 2012-2014

**LANGUAGE SKILLS**

Russian (fluent), Ukrainian (basic), Spanish (basic)