

JORDAN GANS-MORSE

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ACADEMIC POSITIONS

Northwestern University

Associate Professor, Political Science, 2018-present

Assistant Professor, Political Science, 2012-2018

College Fellow, Political Science, 2011-2012

Faculty Director, Russian, Eurasian, and East European Research Program, 2019-present

Faculty Associate, Institute for Policy Research (IPR), 2016-present

Faculty Fellow, Buffett Institute for Global Studies, 2017-2020

National University of Kyiv-Mohyla Academy (Ukraine)

Visiting Fulbright Scholar, 2016-2017

EDUCATION

University of California, Berkeley

Ph.D., Political Science, 2011

Fields: Comparative Politics, Post-Communist Politics, Methodology

Honors: Ernst B. Haas Award for Best Dissertation on European Politics and Society, 2012

Peter H. Odegard Outstanding Graduate Student Award, 2006

Distinction, Comprehensive Exam in Post-Communist Politics, 2005

M.A., Economics (completed Ph.D. sequences in econometrics and microeconomics), 2008

M.A., Political Science, 2004

Vassar College

B.A., International Studies, 1999, Phi Beta Kappa

BOOK

Property Rights in Post-Soviet Russia: Violence, Corruption, and the Demand for Law. Cambridge University Press, 2017. Reviewed in *Comparative Politics*, *Europe-Asia Studies*, *Foreign Affairs*, *Post-Soviet Affairs*, and *Slavic Review*.

REFEREED ARTICLES

“Self-Selection into Corrupt Judiciaries.” *Journal of Law, Economics, & Organization*.
Forthcoming.

“Public Service Motivation and Sectoral Employment in Russia: New Perspectives on the Attraction vs. Socialization Debate” (with Alexander Kalgin, Andrei Klimenko, Dmitriy Vorobyev, and Andrei Yakovlev). *International Public Management Journal*. Forthcoming.

“Public Service Motivation as a Predictor of Corruption, Dishonesty, and Altruism” (with Alexander Kalgin, Andrei Klimenko, Dmitriy Vorobyev, and Andrei Yakovlev). *Journal of Public Administration Research and Theory* 32, 2 (2022): 287-309.

“Self-Selection into Public Service When Corruption is Widespread: The Anomalous Russian Case” (with Alexander Kalgin, Andrei Klimenko, Dmitriy Vorobyev, Andrei Yakovlev). *Comparative Political Studies* 54, 6 (2021): 1086-1128.

“Would You Sell Your Vote?” (with Simeon Nichter). *American Politics Research* 49, 5 (2021): 452-463.

“Taxes, Banking, and Legal Development in Russia: Lessons About Institutional Complementarities and the Rule of Law.” *Demokratizatsiya* 28, 1 (2020): 47-75

“Reducing Bureaucratic Corruption: Interdisciplinary Perspectives on What Works” (with Mariana Borges, Alexey Makarin, Theresa Mannah-Blankson, Andre Nickow, and Dong Zhang). *World Development* 105 (2018): 171-188.

“Demand for Law and the Security of Property Rights: The Case of Post-Soviet Russia.” *American Political Science Review* 111, 2 (2017): 338-359.

—*Honorable Mention, 2018 Best Journal Article Award, Law and Courts Section, APSA*

“Putin’s Crackdown on Mortality: Rethinking Legal Nihilism and State Capacity in Light of Russia’s Surprising Public Health Campaigns” (with Henry Brooke). *Problems of Post-Communism* 63, 1 (2016).

“Varieties of Clientelism: Machine Politics During Elections” (with Sebastian Mazzuca and Simeon Nichter). *American Journal of Political Science* 58, 2 (2014): 415-432.

—*Winner, 2015 Best Article Award, Comparative Democratization Section, APSA*

“Threats to Property Rights in Russia: From Private Coercion to State Aggression.” *Post-Soviet Affairs* 28, 3 (2012): 263-295.

“Neoliberalism: From New Liberal Philosophy to Anti-Liberal Slogan” (with Taylor C. Boas). *Studies in Comparative International Development* 44, 2 (2009): 137-161.

“Economic Reforms and Democracy: Evidence of a J-Curve in Latin America” (with Simeon Nichter). *Comparative Political Studies* 41, 10 (2008): 1398-1426.

“Searching for Transitologists: Contemporary Theories of Post-Communist Transitions and the Myth of a Dominant Paradigm.” *Post-Soviet Affairs* 20, 4 (2004): 320-349.

WORK IN PROGRESS

Working Papers

“When Do Citizens Grease the Wheels? The Demand Side of Bribery” (with Aaron Erlich and Simeon Nichter)

“The Role of Social Norms in Anti-Corruption Messaging: Evidence from Survey and Lab Experiments in Ukraine” (with Aaron Erlich)

“The Effects of International Educational Exchange Programs on Attitudes About the United States, Democracy, and Corruption”

“The Triple Threat to Property Rights: Credible Commitment, Principal-Agent Problems, and Private Coercion”

Data Collection Projects

“Transparency and the Rule of Law: A Field Experiment in Ukraine” (with Timothy Frye and Georgiy Syunyaev)

“Business Disputes in Post-Soviet Russia: Evidence from the Commercial Court System” (with David Szakonyi)

“The ‘New’ Area Studies: The Role of Regional Expertise in Today’s Political Science”

POLICY WRITINGS AND OP-EDS

“Ukraine is on the front line of defending Western democracy,” *Chicago Tribune* (March 30, 2022) (with Ian Kelly)

“We must Trump-proof the nuclear codes before 2024,” *NBC News THINK* (March 12, 2022)

“Trump’s impeachment isn’t over for Ukraine’s citizens,” *The Washington Post (Monkey Cage)* (February 19, 2020) (with Tymofii Brik and Aaron Erlich)

“Ukraine has been waging war on corruption. A U.S. president encouraging a ‘favor’ could undermine these reforms,” *The Washington Post (Monkey Cage)* (September 30, 2019)

“It could be worse: Why we’re lucky to have Trump,” *Chicago Tribune* (September 14, 2018)

“The anti-corruption reformer’s dilemma,” *World Politics Review* (September 12, 2018)

“What Trump and Putin want from their historic summit,” *The Washington Post (Monkey Cage)* (July 14, 2018)

“Putin’s temporary dominance masks uncertain future,” *The Hill* (April 25, 2018)

“US weakness to blame for Russian interference,” *The Hill* (March 2, 2018)

“Ukraine’s own government is trying to derail the fight against corruption,” *World Politics Review* (February 13, 2018)

“Reality has but one side,” *US News & World Report* (November 15, 2017)

“Evolving threats to property rights in Russia,” *Baltic Rim Economies Quarterly Review* (Feb. 2013)

“Small companies are key to Putin’s future,” *The Moscow Times* (October 5, 2011)

HONORS AND AWARDS

Northwestern University Associated Student Government Faculty Honor Roll, 2018-2019

American Political Science Association Law and Courts Section, Honorable Mention, Best Journal Article Award, 2018 (for “Demand for Law and the Security of Property Rights”)

American Political Science Association Comparative Democratization Section Best Article Award, 2015 (for “Varieties of Clientelism” with Sebastian Mazzuca and Simeon Nichter)

Northwestern University R. Barry Farrell Award for Excellence in Undergraduate Teaching, 2015

American Political Science Association Ernst B. Haas Award for Best Dissertation on European Politics and Society, 2012

University of California, Berkeley Peter H. Odegard Outstanding Graduate Student Award, 2006

Carnegie Endowment for International Peace Junior Fellows Program, 1999-2000

Vassar College Phi Beta Kappa, 1999

FELLOWSHIPS AND GRANTS

Northwestern University Dispute Resolution Research Center Research Grant, 2020

Institute for Humane Studies Hayek Fund for Scholars Grant, 2020
Department of State Bureau of Democracy, Human Rights, and Labor, “Innovative Approaches to Evaluating Citizen-Led Rule of Law Initiatives in Ukraine” (with Denise Drane and Timothy Frye), \$294,213, 2019-2021
National Science Foundation, “Transparency and the Rule of Law” (with Timothy Frye), \$286,989, 2019-2021
National Council for Eurasian and East European Research Title VIII National Research Competition Grant (with Timothy Frye), 2018
Northwestern University Buffett Institute for Global Studies Faculty Fellowship, 2017-2020
Northwestern University Public Voices Thought Leadership Fellowship, 2017-2018
Northwestern University Innovative Initiative Incubator Grant (with Monica Prasad, Juliet Sorensen, and Brayden King), 2017
Northwestern University Faculty Research Grant, 2016-2017
Fulbright Scholar Award to Ukraine, 2016-2017
USAID Center of Excellence on Democracy, Human Rights & Governance Learning Agenda Questions Grant (with Monica Prasad), 2016
Northwestern University Equality Development & Globalization Studies Faculty Research Grant, 2014-2015
Northwestern University Dispute Resolution Research Center Research Grant, 2011
Social Science Research Council (SSRC) Eurasia Dissertation Support Fellowship, 2010-2011
American Bar Foundation Law and Social Science Doctoral Fellowship, 2010
National Science Foundation (NSF) Doctoral Dissertation Improvement Grant, 2009-2010
Institute for Humane Studies Humane Studies Fellowship, 2008-2010
Fulbright-Hays Doctoral Dissertation Abroad Fellowship to Russia, 2009
Phi Beta Kappa Graduate Fellowship, 2009
National Science Foundation (NSF) Graduate Research Fellowship, 2006-2009 (awarded in 2004)
Jacob K. Javits Fellowship, 2004-2008 (two-years declined)
Foreign Language and Area Studies Fellowship, 2003-2004
International Research and Exchanges Board (IREX) U.S.-Russian Young Leaders for Public Service Fellowship, 2001-2002
Fulbright Student Award to Russia, 2000-2001 (declined)
Vassar College Hager Memorial Fellowship, 1997
Robert Byrd Scholarship, 1995

TEACHING EXPERIENCE

“Politics of Post-Soviet Russia” (undergraduate lecture course, last taught Winter 2022)
“Political Economy of Development” (undergraduate lecture course, last taught Fall 2021)
“Methods of Political Inference” (undergraduate lecture course, last taught spring 2015)
“The Politics of Corruption” (undergraduate seminar, last taught Winter 2020)
“Democracy Under Siege” (undergraduate seminar, last taught Winter 2022)
“Russian Culture in Revolution” (team-taught undergraduate lecture course, last taught Fall 2017)
“Political Economy of Development” (graduate seminar, last taught Spring 2021)
“Informal Institutions” (graduate seminar, last taught Fall 2021)

PROFESSIONAL EXPERIENCE

American Councils for International Education, Resident Director, St. Petersburg, Russia, 2003

American Councils for International Education, Recruiter for US State Department Student Exchange Programs, Nizhny Novgorod, Russia, 2002
Corporate Executive Board, Research Associate, Washington, D.C., 2000-2001
Carnegie Endowment for International Peace, Junior Fellow, Washington, D.C., 1999-2000
National Center for Economic and Security Alternatives, Research Assistant, Washington, D.C., Summer 1998

INVITED PRESENTATIONS

Northwestern University, Institute for Policy Research (IPR) Colloquium, January 31, 2022
University of Chicago, Comparative Politics Workshop, June 8, 2021
University of Minnesota, University of Minnesota Comparative Politics Colloquium, May 7, 2021
University of Virginia, Quantitative Collaborative, April 8, 2021
Georgetown University, Current Research on Issues and Topics in Comparative Scholarship (CRITICS) seminar, November 30, 2020
Northwestern University, Institute for Policy Research (IPR) Colloquium, November 23, 2020
John Hopkins University, Agora Institute, April 20, 2020
New York University, Comparative Politics Workshop/Jordan Center for the Advanced Study of Russia, October 23, 2019
Northwestern University, Faculty & Fellows Colloquium, Buffett Institute for Global Studies, March 2, 2018
University of Wisconsin, Madison, Center for Russia, East Europe, and Central Asia (CREECA), February 15, 2018
Columbia University, Harriman Institute for Russian, Eurasian, and East European Studies, February 8, 2018
University of Chicago, Comparative Politics Workshop, January 17, 2018
George Washington University, Institute for European, Russian, and Eurasian Studies (IERES), December 7, 2017
Columbia University, Comparative Politics Workshop, April 27, 2016
University of Illinois at Urbana-Champaign, Comparative Politics Workshop, March 16, 2015
University of Washington, Severyns-Ravenholt Seminar in Comparative Politics, Nov. 14, 2014
American Bar Foundation, Research Seminar Series, Chicago, IL, May 21, 2014
CIPE-Kennan Institute, Corruption in Russia: National Problem, Regional Solutions Symposium, Washington, DC, February 24, 2014
Department of State, Title VIII Analytical Exchange: Criminal Influence in Eurasian Economies, Washington, DC, April 22, 2013
Loyola University, Department of Political Science, February 20, 2013
Northwestern University, Faculty & Fellows Colloquium, Buffett Center for International and Comparative Studies, November 2, 2012
IREX-Woodrow Wilson Center, Title VIII Regional Policy Symposium: Transnational Crime and Corruption in Eastern Europe and Eurasia, Washington, DC, April 18-20, 2012
Northwestern University, Central and Southeast European Studies Speaker Series, Buffett Center for International and Comparative Studies, March 6, 2012
Higher School of Economics, Institutional Problems of the Russian Economy Seminar Series, Moscow, Russia, March 3, 2011
University of Chicago, Comparative Politics Workshop, October 13, 2010
American Bar Foundation, Research Seminar Series, Chicago, IL, February 10, 2010

CONFERENCE AND WORKSHOP PRESENTATIONS

- Midwest Eurasian Political Economy Workshop (co-organizer with Scott Gehlbach, Guzel Garifullina, Yoshiko Herrera, and Ora John Reuter), Annual Midwest Political Science Association Conference, Chicago, IL, April 7-9, 2022
- Midwest Eurasian Political Economy Workshop (co-organizer with Yoshiko Herrera and Konstantin Sonin), Annual Midwest Political Science Association Conference, Chicago, IL, April 16-19, 2020 (cancelled due to Covid)
- Brigham Young University Marriott School of Business, “Elevating Public Service Motivation” Conference, September 25-28, 2019
- Annual Meeting of American Political Science Association, Washington, DC, August 29-September 1, 2019
- Pre-Analysis Plan Mini-Conference, Global Poverty Research Lab, Kellogg School of Management at Northwestern University, May 10, 2019
- PONARS New Voices on Russia Workshop, Washington, DC, April 11-12, 2019
- Midwest Eurasian Political Economy Workshop (co-organizer with Scott Gehlbach and Yoshiko Herrera), Annual Midwest Political Science Association Conference, Chicago, IL, April 4-7, 2019
- Public Choice Society Annual Meetings, Louisville, KY, March 14-16, 2019
- Political Economy in the Chicago Area (PECA) Conference, Kellogg School of Management at Northwestern University, February 22, 2019
- University of Michigan Ross School of Business, Mitsui Symposium on Comparative Corporate Governance and Globalization, October 27-28, 2018
- Annual PONARS Eurasia Policy Conference, Washington, DC, September 20-22, 2018
- Northwestern University, Global Capitalism & Law Regional Colloquium, May 31-June 1, 2018
- Institute for Corruption Studies, Inaugural Workshop on Corruption, Chicago, IL May 4-5, 2018
- Yale University, “Regime Evolution, Institutional Change, and Social Transformation in Russia: Lessons for Political Science” Workshop, April 27-28, 2018
- Annual Meeting of American Political Science Association, San Francisco, CA, August 31-September 3, 2017
- Annual PONARS Eurasia Policy Conference, Washington, DC, September 14-16, 2017
- PONARS Eurasia Workshop, Post-Soviet Domestic Politics in Comparative Perspective, Kharkiv, Ukraine, June 22-23, 2017
- Higher School of Economics, Topics in Political Economy Workshop, International Center for the Study of Institutions and Development Conference, Moscow, Russia, June 13-14, 2017
- Virtual Workshop on Authoritarian Regimes (VWAR), November 30, 2016
- “Global Social Changes and the State: 25 Years of Ukrainian Independence” Conference, Kyiv Polytechnic Institute, Kyiv, Ukraine, November 29-30, 2016
- Northwestern University, Workshop on the Interdisciplinary Study of Corruption, Co-Organizer with Monica Prasad, October 28-29, 2016
- Politics of Authoritarian Regimes Mini-Conference, Annual Meeting of the Southern Political Science Association, San Juan, PR, January 7-9, 2016
- Annual Meeting of the American Political Science Association, San Francisco, CA, Sep. 3-6, 2015
- Association for Slavic, East European, and Eurasian Studies Annual Convention, San Antonio, TX, November 20-23, 2014
- Society for Advancement of Socio-Economics Annual Conference, Chicago, IL, July 10-12, 2014
- EDGS Oligarchic Formation Workshop, Jakarta, Indonesia, June 19-20, 2014
- PONARS Eurasia Workshop, Political Economy of Eurasia, Washington, DC, May 30-31, 2014

Annual Midwest Political Science Association Conference, Chicago, IL, April 3-6, 2014
Association for Slavic, East European, and Eurasian Studies Annual Convention, Boston, MA,
November 21-24, 2013
Annual Meeting of the American Political Science Association, Chicago, IL, Aug. 29-Sept.1, 2013
The Kennan Institute, Engaging the Law in Eurasia and Eastern Europe Workshop, Washington,
DC, January 9-10 (part I) and May 14-15 (part II), 2013
Annual Midwest Political Science Association Conference, Chicago, IL, April 11-14, 2013
Annual Meeting of the American Political Science Association, New Orleans, LA, August 30-
September 2, 2012 (conference canceled due to hurricane)
Annual Midwest Political Science Association Conference, Chicago, IL, April 12-15, 2012
Annual Meeting of the American Political Science Association, Seattle, WA, September 1-4, 2011
University of Wisconsin at Madison, Midwest Law & Society Retreat, October 8-9, 2010
Social Science Research Council Eurasia Program Dissertation Fellows Workshop, University of
Illinois at Urbana-Champaign, September 15-17, 2010
Annual Midwest Political Science Association Conference, Chicago, IL, April 22-25, 2010
Annual Meeting of the American Political Science Association, Toronto, Ontario. Sept. 3-6, 2009
Berkeley-Stanford Comparative Politics Conference, UC Berkeley, April 17, 2009
Annual Convention of the American Association for the Advancement of Slavic Studies,
Washington, DC, November 16-19, 2006
Annual Meeting of the American Political Science Association, Philadelphia, Aug. 31-Sept. 3, 2006
Latin American Studies Association International Congress, San Juan, PR, March 15-18, 2006
University of Toronto's Centre for Russia and East European Studies Conference, "Moving Beyond
Transitology," Toronto, February 5-6, 2004

ADDITIONAL RESEARCH METHODS TRAINING

Causal Inference Workshop, Northwestern University Law School, June 24-28, 2013
Empirical Implications of Theoretical Models (EITM) Summer Institute, UC Berkeley, July 2010
Inter-University Consortium for Political & Social Research (ICPSR) Summer Institute, University of
Michigan, July 2005

PROFESSIONAL SERVICE

Service to the Field

Reviewer for *Administration & Society*, *The American Political Science Review*, *The American Journal of Political Science*, *The British Journal of Political Science*, *Comparative Politics*, *Comparative Political Studies*, *Democratization*, *Demokratizatsiya*, *Economics & Politics*, *Europe-Asia Studies*, *The Journal of Politics*, *Law & Social Inquiry*, *Perspective on Politics*, *Political Behavior*, *Post-Soviet Affairs*, *Problems of Post-Communism*, *Public Administration*, *Quarterly Journal of Political Science*, *Regulation & Governance*, *Review of Central and East European Law*, *World Development*, and *World Politics*.

Section Head, Communist and Post-Communist Countries, Annual Midwest Political Science Association Conference, 2020

Co-Organizer, Midwest Eurasian Political Economy Workshop, 2019-2020, 2021-2022

Best Article Award Committee, APSA Comparative Democratization Section, 2016

Ernst B. Haas Best Dissertation Award Committee, APSA European Politics Section, 2013

Service at Northwestern University

Faculty Director, Russian, Eurasian, and East European Studies (REEES) Program, 2019-present
History Department Faculty Search Committee, 2021-2022
Political Science Department Graduate Admissions Committee, 2019-2020, 2021-2022
Dispute Resolution Research Center Grants Committee, 2019-2020
Organizer, Comparative Politics Workshop, 2018-2020
Organizer, Political Science Department Annual Weber Lecture, 2018-2019
Political Science Department Field Head for Methods, 2018-2019
Political Science Department Advisory Committee, 2013-2015, 2017-2019
Undergraduate Research Assistant Program (URAP) Committee, 2017-2019

Advising at Northwestern University

Dissertation Committees: Tom Dabrowski (in progress), Sarah Moore (in progress), Napon Jatusripitak (2022), David Peyton (2021), Michael Povilus (2020), Dong Zhang (2016)
Department Honors Thesis Adviser, 2012-2016
Department Undergraduate Adviser, 2012-2013, 2015-2016
Arryman Pre-Doctoral Fellows Adviser, 2012-2014

LANGUAGE SKILLS

Russian (fluent), Ukrainian (basic), Spanish (basic)